

# Contemporary and transparent fees with MyNorth

**Delivering great value for advisers and their clients.** At North, we're committed to providing a wrap platform that delivers value for you, your business, and your clients. Here's a snapshot of the benefits we offer.



# Lower rates for administration fees as a portfolio grows

Our tier structure has a minimum administration fee of \$180 pa (\$15 per month) and the fee rate gets progressively lower in each tier<sup>1</sup>. Administration fees are only charged on the first \$1.25m for a client or family group.



## Two investment menus

Enjoy plenty of choice with sophisticated and diversified investment options to meet a wide range of client needs.



#### Cash account

An Investment fee of 0.75% pa applies to Cash accounts



### Combine and save

Clients or up to six family members can combine multiple account balances in MyNorth and North to access lower administration fee rates.



# An account fee of \$180 pa<sup>2</sup>

Our low fees allow us to continue to enhance our offering and deliver great service.



#### A cap on fees

The Lifetime fee of 0.10% pa which applies to MyNorth Lifetime Income and MyNorth Deferred Lifetime Income accounts is capped at \$500 pa. The Trustee fee of up to 0.015% for superannuation and pension members is capped at \$300 pa per account.

# MyNorth administration fees

Tier of account balance*	Select menu (% pa)	Choice menu (% pa) Super & Pension	Choice menu (% pa) Investment
First \$350,000	0.20	0.28	0.25
Next \$400,000	0.12	0.17	0.15
Next \$250,000	0.10	0.12	0.10
Next \$250,000	0.08	0.08	0.08
Over \$1,250,000	0.00	0.00	0.00

<sup>\*</sup>Where individual or family aggregate applies, this is the total portfolio balance of all MyNorth Super, MyNorth Pension, MyNorth Investment, North Super, North Pension, and North Investment accounts within the aggregate.

# Calculating administration fees

For your convenience, we have a handy online calculator to assist with calculating administration fees. To use it, simply log in at **northonline.com.au** and look under **Products > Calculators**.

#### We're here to help



Log in to North Online northonline.com.au



Speak to your Business Development Manager



#### **Contact North Service Centre**

Email: north@amp.com.au Tel: 1800 667 841 Monday to Friday 8:30 am to 7 pm Sydney time

#### What you need to know

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<sup>1</sup> Clients will pay either the minimum administration fee of \$180 pa or the percentage-based administration fee, depending on their account balance.

Where individual or family fee aggregation applies, the minimum is applied at the group level and proportioned based on the balance held in each account.

<sup>2</sup> Not charged on NCAP accounts or accounts with a MyNorth Guarantee that started before 28 November 2020.